

## Ferrosilicon DAILY EXPRESS

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### **Ferrosilicon Spot Price**

Ferrosilicon	Area	Price (RMB/MT)	Up/Down	
	Inner Mongolia	5800-5900		
	Gansu	5800-5900		
Si75#	Ningxia	5800-5900		
	Qinghai	5700-5800		
	Shaanxi	5700-5800		
	Inner Mongolia	5650-5750		
	Gansu	5650-5750		
Si72#	Ningxia	5600-5700		
	Qinghai	5550-5650		
	Shaanxi	5500-5600		

### **Steel Mills Tender – November, 2020**

Commodity	Steel Mills	Price (RMB/T)	Change vs. Last Month (RMB/T)	Volume & change vs. last month (Tons)	
Ferrosilicon 72#	Xiangtan Iron & Steel	/	/	3000(+800)	
Ferrosilicon 72#	KISC	6330	+110	/	

### **Supply**

Sell>> Erdos Xijin Company supplies ferrosilicon (70#,72#,75#) & special ferrosilicon (low Al, low Ti, low C), Sales Manager, Mr. Ning, 15049433766/18147786766

Sell>> Wuhai Junzheng Group sells ferrosilicon, 72#, 75#, Mr. Zhou, 13327036330 Sell>> Tengda Northwest Ferroalloys Group supplies silicon, chrome and manganese products

Sell>> Baotou Oma company sell ferrosilicon, Mr. Fang 86-13901139228

Sell>> Sanyuan Zhongtai Company sell ferrosilicon, Mr.Di86-13739507897

Sell>> Inner Mongolia Sanwei company Mr. Zhang 86-13614820288

Sell>> Ningxia Juhe Silicon Company Mr. Chen 86-13909598844

Sell>> Zhongwei Maoye Metallurgy company sell ferrosilicon Mr. Huang

#### 13629555885

Sell>> Zhongwei Dayou Metallurgy company Mr. He 86-18709559808

Sell>> Zhongwei Yuexin Steel supply ferrosilicon 72#、75#, size10-50、10-80、

50-10mm, Ms. Xiao 86-18795356999

Sell>> Zhongwei Tianze Metallurgy supply ferrosilicon65#70#72#75#, low

Al0.02.Zhang Yue 86-18995453096

Sell>> Ningxia Xinkangsheng supply ferrosilicon, carbon raiser etc Mr. Ma 86-18395094491

Sell>> Ningxia Ruitaixiang company supply ferrosilicon 60# 65# 66# 72# 75# Ms. Wang 86-15809631594

Sell>> Aerbadi (Ningxia) Smelting Co., Ltd supply ferrosilicon 72# 75#, natural

block, Mr. Chen, 17395155168, Mr. Liu, 17391519151

Sell>> Qinghai Wutong Industry Mr. Lee 86-13997034020

Sell>> Qinghai Huesheng Ferroalloy Co., Ltd, Mr. Chen 86-18697160185

Sell>> Qinghai Fuxin Silicon Mr. Gan 86-18097239888

Sell>> Gansu Honest special ferrosilicon Mr. Dai86-13919058339

Sell>> Gansu Tianyikuangye company special ferrosilicon, normal ferrosilicon etc, Mr.Zhang 0931-2155553

Sell>> Lanzhou Hongye Company high purity ferrosilicon (Si≥75% Al<0.1% Ca<0.02%,C<0.02%,Ti<0.05% -0.01% etc.),supply all types of ferrosilicon and size under 0-3 mm, size(10-50mm, 3-10mm)Si 72#powder(0-3mm),Mr. Shi 86-13309408708

### **Demand**

Buy>> Shanxi Shenmu Dongfeng Magnesium Co.Ltd., Chen Jiashuai, 13772375803

Buy>> Shandong Xiangcheng Metallurgical Furnace Charge Co. Ltd., Mr. Li, 13963341489

Buy>> Jiangsu Zhongzaixin Metallurgical Furnace Charge Co. Ltd., Mr. Song, 15861080167

Buy>> Henan Anyang Zhenhuan Metallurgical Refactories Co. Ltd., Mr. Li, 13949530398

Buy>> Boyu Metal Corporation, Ms. Tong, 15242409770

Buy>> Beijing LY Metals and Mining Co., Ltd, Mr. Zhao, 18513433578

Buy>> Shanxi Orient Henglye Investment Casting Co., Ltd, Mr. Mou, 18636705861

Buy>> Silicon 68-72, Barium 4-6, granularity 0.2-0.8, 5-15, 3-8 or natural block, Mr.

Chen, 13909598844

### **Market Insight**

#### • Primary steelmakers face production glitches in Q2 due to iron ore shortage

India's top steelmakers complained their production for the quarter ended September was affected due to a shortage in availability of iron ore and several steel industry bodies have petitioned the commerce ministry to address the issue.

"Production was flat on a year-on-year basis, production volumes could not be increased due to shortage of iron ore. Otherwise the production could have been much better and sales, even better," said Seshagiri Rao, joint managing director, JSW Steel NSE 0.52 %.

Despite increased utilisation levels and good demand, the company's production levels were held back to a shortage of iron ore in the market, Rao said.

While the secondary steel makers were the most affected, some top steel makers have also seen production capped.

"Iron ore production in Odisha was 50% lower this quarter to 35mt. We are trying to maximize our captive mines, it can be ramped up, but there are several logistical issues going on now," said JSW Steel's Rao.

Operating costs were down primarily on account of lower prices of imported coal, better operating leverage and savings in procurement costs and fixed overheads. However, this benefit in cost was partially offset by increase in the iron ore prices, JSW Steel said.

Yet another top steel player confirmed that the production was hit due to the iron ore shortage. The company that did not wish to be identified said the benefit of better demand and the hike in steel prices could not be reaped fully as iron ore prices shot up.

India's April to July 2020 iron ore production shrunk 50% from last year and the Indian Steel Association (ISA) sought a ban the export of iron ore for the survival of secondary steel producers. As per ISA's letter, April-July exports of iron ore jumped 63%.

#### • Liberty Steel's Adhunik Metaliks resumes operations

The first phase of production at Adhunik Metaliks Ltd and Zion Steel will begin on Thursday after almost three years of its shutdown and the subsequent acquisition by Sanjeev Gupta's Liberty Steel through the insolvency process in February of this year.

"The journey to get to this stage has not been without challenges, especially as we continue to manage the COVID-19 pandemic. The myriad of challenges in starting up

the plant and machinery was overcome through the work of Adhunik's team," said the company's managing director Uday Gupta.

Adhunik and Zion Steel were taken to the insolvency courts and had an admitted debt of around Rs 5,000 crore, according to court filings in 2017. Billionaire Sanjeev Gupta-led GFG Alliance through the steel business Liberty Steel in February, announced the acquisition of Adhunik Metaliks and its arm Zion Steel for about Rs 425 crore.

Adhunik Metaliks was GFG Alliance's first entry into India as the group was eyeing the Indian market for long after having failed to acquire Amtek Auto, ABG Shipyard and Bhushan Power through the insolvency and bankruptcy process.

"The Adhunik sites produce alloy steel products for the automotive, energy, engineering and oil & gas sectors besides participating in the commodity market of sponge iron and billets," the company said in a statement.

The new management headed by Uday Gupta signed an agreement at the deputy labour commissioner's office to employ local workers in the payroll of Adhunik when it stopped operation in August 2017, for which the company said it took on 1,500 local people in permanent and contractual roles to undergo vital and extensive maintenance and repairs works at the plants.

"Liberty Steel provided salaries to employees once they were fully deployed on the site and 50% salaries to those waiting to start work as part of the gradual restart," Gupta said.

Adhunik is an integrated steel plant located in Odisha with a steel making capacity of 0.5 million tonne per annum. The plant has a sponge iron facility, blast furnace and electric arc furnace (EAF) with a ferro alloy plant and a 34MW captive power plant.

Adhunik along with Zion Steel's steel rolling facility will have a combined capacity of 400,000 tonnes per annum.

### **Daily Market**

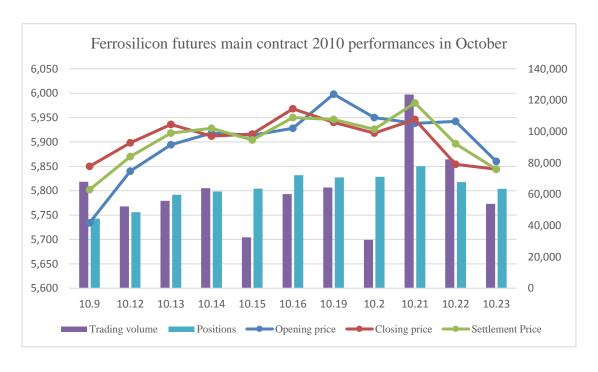
#### Ferrosilicon futures 2101 contract

- 1. Futures warehouse: The number of warehouse receipts was 1595 (7975 tons), and 1552 (7760 tons) were valid for the number of warehouse orders.
- 2. The 2101 ferrosilicon contract price on ZCE closed at 5782 yuan per ton on October 29.

3. The main position: the top 20 positions increased and decreased variedly, the purchase volume is less than the holding position.

Below are ferrosilicon futures main contract 2101 daily specific performances:

Date	Opening	Highest	Lowest	Closing	Trading	Positions	Range	Settlement
	price	price	price	price	volume			Price
10.9	5,734	5,850	5,704	5,850	67,924	44,401	2.27%	5,802
10.12	5,840	5,900	5,828	5,898	52,170	48,472	1.65%	5,870
10.13	5,894	5,950	5,876	5,936	55,808	59,619	1.12%	5,918
10.14	5,918	5,980	5,882	5,912	63,882	61,721	-0.10%	5,928
10.15	5,914	5,928	5,880	5,916	32,437	63,551	-0.20%	5,904
10.16	5,928	5,980	5,914	5,968	60,033	72,147	1.08%	5,950
10.19	5,998	6,000	5,896	5,940	64,218	70,666	-0.17%	5,946
10.20	5,950	5,954	5,908	5,918	30,865	71,082	-0.47%	5,926
10.21	5,938	6,046	5,922	5,946	123,585	77,796	0.34%	5,980
10.22	5,942	5,956	5,850	5,854	82170	67733	-2.11%	5,896
10.23	5,860	5,884	5,826	5,844	53,826	63,428	-0.88%	5,844
10.26	5,850	5,850	5,760	5,760	69,407	57,458	-1.44%	5,786
10.27	5,786	5,818	5,770	5,778	45,669	54,584	-0.14%	5,794
10.28	5,800	5,844	5,782	5,792	47,651	53,314	-0.03%	5,808
10.29	5,792	5,856	5,782	5,782	5,810	46,979	-0.45%	52,840



### **Currency Exchange Rate**

Currency exchange RMB&USD Intermediate exchange rate of RMB exchange rate in the inter-bank foreign exchange market: RMB: USD 6.7232.

### **International Data**

 China's export of ferrosilicon (>55%) saw an increase of 24.8% month on month in September 2020

According to data of China Customs, in September 2020, China's export of ferrosilicon (silicon content > 55%) was 17546.036 tons, an increase of 24.8% month on month and a decrease of 21.68% year-on-year. Among them, 4484 tons were exported to Japan, accounting for 25.56%; 3289.01 tons were exported to India, accounting for 18.75%; 3085.84 tons were exported to Indonesia, accounting for 17.59%; and 2825.436 tons were exported to South Korea, accounting for 16.10%.

• China ferrosilicon (≤55%) exports down 1.97% month on month in September 2020

According to data of China Customs, in September 2020, China's export of ferrosilicon (silicon content  $\leq$  55%) was 1303.5 tons, a decrease of 1.97% month on month and a decrease of 55.44% year-on-year. Among them, 632.5 tons were exported to South Korea, accounting for 48.52%, and 243 tons were exported to Japan, accounting for 18.64%.

• China ferrosilicon (>55%) exports down 27.61% YoY in Jan-Sep

According to data of China Customs, from January to September 2020, China exported 209319.675 tons of ferrosilicon (silicon content > 55%), a year-on-year decrease of 27.61%. Among them, 52648.126 tons were exported to South Korea, accounting for 25.1520%; 48224.107 tons were exported to Japan, accounting for 23.0385%.

• China ferrosilicon (≤55%) exports down 42.42% YoY in Jan-Sep

According to data of China Customs, from January to September 2020, China exported 13771.185 tons of ferrosilicon (silicon content  $\leq$  55%), a year-on-year

decrease of 42.42%. Among them, 5505.5 tons were exported to South Korea, accounting for 39.98%; 3030.91 tons were exported to Japan, accounting for 22.01%.

#### ● Japan ferrosilicon (>55%) imports down 65.4% YoY in August 2020

According to data of Trade Statistics of Japan, in August 2020, Japan's import of ferrosilicon (silicon content > 55%) was 12277.901 tons, down 42.51% month on month and 65.4% year-on-year. Among them, 2741 tons were imported from China, accounting for 22.32%.

From January to August 2020, Japan imported 222507.952 tons of ferrosilicon (silicon content > 55%), a year-on-year decrease of 25.73%, of which 50639.6 tons were imported from China, accounting for 22.76%.

#### • Japan August ferrosilicon imports down 39.37% than last month

According to data of Trade Statistics of Japan, in August 2020, Japan imported 435.6 tons of ferrosilicon (≤55%), down 39.37% month on month and 83.1% year on year. Among them, 364 tons were imported from China, accounting for 83.56%.

From January to August 2020, Japan imported 7423.599 tons of ferrosilicon (≤55%), a year-on-year decrease of 44.12%, of which 3331.386 tons were imported from China, accounting for 44.876%.

#### • worldsteel: September 2020 crude steel production

World crude steel production for the 64 countries reporting to the World Steel Association (worldsteel) was 156.4 million tonnes (Mt) in September 2020, a 2.9% increase compared to September 2019. Due to the ongoing difficulties presented by the COVID-19 pandemic, many of this month's figures are estimates that may be revised with next month's production update.

World crude steel production was 1,347.4 Mt in the first nine months of 2020, down by 3.2% compared to the same period in 2019. Asia produced 1,001.7 Mt of crude steel in the first nine months of 2020, an increase of 0.2% over the same period of 2019. The EU produced 99.4 Mt of crude steel in the first nine months of 2020, down by 17.9% compared to the same period in 2019. Crude steel production in the C.I.S. was 74.3 Mt in the first nine months of 2020, down 2.5% compared to the same period in 2019. North America's crude steel production in the first nine months of 2020 was 74.0 Mt, a decrease of 18.2% compared to the same period in 2019.

China produced 92.6 Mt of crude steel in September 2020, an increase of 10.9% compared to September 2019. India produced 8.5 Mt of crude steel in September 2020, down 2.9% on September 2019. Japan produced 6.5 Mt of crude steel in

September 2020, down 19.3% on September 2019. South Korea's crude steel production for September 2020 was 5.8 Mt, up by 2.1% on September 2019.

Germany produced 3.0 Mt of crude steel in September 2020, down 9.7% on September 2019. Italy produced 1.8 Mt of crude steel in September 2020, down 18.7% on September 2019. France produced 1.0 Mt of crude steel in September 2020, down 20.1% on September 2019. Spain produced 0.9 Mt of crude steel in September 2020, down 20.7% on September 2019.

Production in the C.I.S. is estimated to be 8.2 Mt in September 2020, down 0.3% on September 2019. Ukraine produced 1.7 Mt of crude steel in September 2020, down 5.4% on September 2019.

The United States produced 5.7 Mt of crude steel in September 2020, a decrease of 18.5% compared to September 2019.

Turkey's crude steel production for September 2020 was 3.2 Mt, up by 18.0% on September 2019.

Brazil produced 2.6 Mt of crude steel in September 2020, up 7.5% on September 2019.

### **Coming Events**

